



THE REMARKS OF THE CHIEF EXECUTIVE OF THE NAIROBI SECURITIES EXCHANGE, MR. PETER K. MWANGI DURING THE SELF- LISTING AND COMMENCEMENT OF TRADING OF THE SHARES OF THE NAIROBI SECURITIES EXCHANGE ON SEPTEMBER 9, 2014

Your Excellency, Hon. Uhuru Kenyatta, C.G.H., President and Commander in Chief of the Defence Forces of the Republic of Kenya;

The Cabinet Secretary for the National Treasury, Mr. Henry Rotich;

The Nairobi County Governor, Dr. Evans Kidero;

The Ag. Chairman of the Capital Markets Authority (CMA), Mr. Paul Ngugi;

The Chairman of the Nairobi Securities Exchange (NSE), Mr. Eddy Njoroge, CBS;

The Chairman of the Kenya Association of Stockbrokers and Investment Banks (KASIB), Mr. Jimnah Mbaru;

The Ag. Chief Executive of the Capital Markets Authority (CMA), Mr. Paul Muthaura;

The Chief Executive Officer of the Central Depository and Settlement Corporation (CDSC), Ms. Rose Mambo;

The Members of the Board of the Capital Markets Authority present;

The Members of the Board of the Central Depository and Settlement Corporation present;

The Members of the Council of the Kenya Association of Stockbrokers and Investment Banks (KASIB);

The Members of the Board of the Nairobi Securities Exchange present;

Distinguished Guests;

Members of the Media;

Ladies and gentlemen;

Good Morning.



Your Excellency;

Let me also extend a very special welcome and thanks to you Mr. President, for accepting our invitation to be our Guest of Honor at the Ringing of the Bell to mark the start in the listing and trading of the shares of the Nairobi Securities Exchange.

Your presence here with us today, is a demonstration of your personal commitment to the development of our local capital markets and its role in achieving the goals of the Kenya's Vision 2030 and your Government's Manifesto.

We warmly welcome you to the Exchange.

I also wish to take this opportunity to welcome all our distinguished guests as we mark this revolutionary achievement in the history of our capital markets.

Your Excellency;

The Exchange prides itself in leading by example. We have continuously urged companies to take advantage of the vast opportunities the capital market has and today we take that step ourselves.

Listing on the Exchange bears several benefits to an organization. Listing provides an efficient process of capital raising to fund new projects. Shares can be used as currency for mergers and acquisitions. Listing on the bourse brings in liquidity and ready marketability of securities on a continuous basis. For the investor, this reduces the risk of holding the security. Listing also improves the governance, transparency and accountability of an organization.

To the economy, listing increases the efficiencies in allocation of resources, productive utilization of (individuals and institutional) savings; development of the private sector and amplifying the pace and diversity of the flow of resources into the economy.

We, the NSE strongly believe that we have therefore made the right choice to join the family of companies aiming at being more open and transparent to their shareholders, the public, the government and other stakeholders.

Your Excellency;

On July 24, 2014, the NSE offered 66 million shares representing 31% of the total issued shares of the company to the public. We sought to raise Kshs.627 million. Investors applied for 504,189,700 new shares worth Kshs. 4.789 billion garnering a subscription of 763.92%. This represents an oversubscription of 663.92%. We today welcome 17,859 new

shareholders to the NSE and are grateful for the confidence they have shown in investing in the NSE.

Your Excellency;

The Exchange will use the proceeds from its IPO to make investments to support the introduction of new products such as Real Estate Investment Trusts (REITS), Exchange Traded Funds (ETFs) and derivatives. We believe that the introduction of these products is aligned with our national objectives as spelt out in the Vision 2030 development blueprint.

Your Excellency;

The journey towards self-listing commenced when in March 2009 you as the then Minister for Finance. With your permission, allow me to give special mention to some of the parties that made this day happen.

My colleagues in the Demutualization Steering Committee of which I was Vice Chairman.

Stella Kilonzo	Chairman (immediate former Chief Executive Officer, Capital Markets Authority) and currently Division Manager: Financial Sector Development Department: AfDB
Paul Muthaura	Demutualization Champion, Ag. Chief Executive Officer, Capital Markets Authority
Julius Mutua	Senior Economist, the National Treasury
Neela Wanjala	Manager, Legal Services, Central Bank of Kenya
James Waweru	Principal State Counsel, State Law Office
Mumbi Githaiga	Principal State Counsel, State Law Office
George Oraro	Senior Partner, Oraro & Company Advocates
Davinder Sikand	Partner, Abraaj Group
Dr. Christopher Kiptoo	Formerly Senior Economist, Central Bank of Kenya, and the Director of Economic Policy Coordination in the office of the Prime Minister. Currently Country Director, Trade Mark East Africa
Sammy Mulang'a	Manager Research, Policy Analysis and Planning, Capital Markets Authority, currently Regional Financial Policy Advisor, Market



Development, EAC Secretariat

Rose Lumumba	Director, Corporation Secretary and Communications at the Capital Markets Authority
Andrew Wachira	Head of Compliance and Legal, NSE
Lillian Mbindyo	Formerly Head of Compliance and Legal, NSE, currently CfC Stanbic Group Company Secretary
Donald Ouma	Head of Market and Product Development, NSE

Your Excellency;

[The NSE IPO is unique in that its shareholders were also the transaction advisors].

We would like to thank:

Joint Lead Transaction Advisors

Standard Investment Bank	Job Kihumba, Executive Director Amish Gupta, Executive Director Grace Ndegwa, Transaction Services Manager Nduta Njenga, Corporate Finance Analyst
Dyer & Blair Investment Bank	Leah Nyambura , Head of Corporate Finance Stephen Mathu, Senior Corporate Finance Analyst Sarah Kinyua, Corporate Finance Analyst
Renaissance Capital (Kenya)	David Dalhuisen, Director, Head East Africa Investment Banking Stanley Kariuki, Vice President: Head of Equities, Kenya

Joint Lead Sponsoring Stockbrokers

African Alliance Kenya Investment Bank	Judy Waithaka, Corporate Finance Advisor
Faida Investment Bank	Pauline Muiruri, Corporate Finance Analyst
Genghis Capital	Evans Shamala, Operations Manager



Kingdom Securities
NIC Securities

Henry Njuguna, Head of Foreign Desk
Samuel Gichohi, Business Development
Manager

Co-Sponsoring Stockbrokers

ABC Capital
AIB Capital
ApexAfrica Capital
CBA Capital
Equity Investment Bank
Francis Drummond & Company Ltd
Kestrel Capital (East Africa)
Old Mutual Securities
SBG Securities
Sterling Capital
Suntra Investments

Legal Advisor

Hamilton Harrison & Mathews

Richard Omwela, Partner
Dr. Daniel Wanjau, Partner
Sammy Ndolo, Senior Associate

Reporting Accountant

Deloitte & Touche

Anne Muraya, Partner
Zipporah Mungai, Manager

Registrar, Receiving Agent

CDSC Registrars

John Karanja, Manager – Registrar Services

Public Relations Advisor

Brand Strategy Design (EA)

Eva Muraya, Managing Director

Receiving Bank



The Co-operative Bank of Kenya

Silvance Nono, Chief Manager Government
& Public Sector

Rachel Mwige Wangai, Relationship
Manager, Government & Public Sector

Your Excellency;

Thank you for your forbearance. It is now my pleasure to invite Mr. James Wangunyu, Executive Chairman Standard Investment Bank, representing the Transaction Advisors, to make his remarks.

Thank You and God Bless You All

PETER MWANGI
CHIEF EXECUTIVE