

TRAINING CALENDAR 2020

For more information on Training and awareness activities, please contact:
Training & Public Education Department
Nairobi Securities Exchange Ltd.
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DATE	COURSE	CONTENT	TARGET AUDIENCE	COST PER PERSON (KSHS)
17 th January	A-Z of Securities Market and its Products	<ol style="list-style-type: none"> 1. Introduction to the stock market 2. Overview of different financial instruments traded at NSE:- Shares, Bonds, Derivatives, Real Estate Investment Trusts and Exchange Traded Funds 3. Stock market Information analysis and interpretation 4. How to invest in the securities market 5. Introduction to the Automated Trading System 6. Career opportunities in the capital market. 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the Stock Market 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in schools of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales persons and agents selling financial products 6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market 7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses 	Kshs.8,100.00

<p>23rd and 24th January</p>	<p>Securities Markets and Investment Training</p>	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process- 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. New Capital Market entrants 2. Agents of market participants 3. Individuals with interest in investing in listed securities 4. Registrars of listed securities 5. Sales teams of market participants 6. New graduates interested in careers within the Capital Markets 	<p>Ksh 40,000.00</p>
<p>30th January</p>	<p>Securities Market Fundamentals- NSE Suppliers</p>	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. All NSE Prequalified Suppliers. 	<p>Ksh 25,000.00</p>
<p>10th to 12th February</p>	<p>Automated Trading System Training</p>	<ol style="list-style-type: none"> 1. Introduction to the ATS. 2. The NSE Market Structure 3. The Trading Process 4. Organization of the ATS. 5. How to trade using the ATS. 6. Major Functions of the ATS 7. Overview of the Equity Trader Front End; Bond Trader: Derivative Trader: REIT Trader 8. Types of orders/Order entry/Matching /Time and Execution qualifiers. 9. Cybersecurity 10. Trading Rules and market manipulation. 11. Market Information Offline Trader, Market Viewer, Ticker 	<ol style="list-style-type: none"> 1. All traders in Equities and Bonds Markets 2. Graduates aspiring to be traders 3. Surveillance teams of different market players 4. IT support team of trading participants 5. Employees of trading participants within operation departments 	<p>Ksh 40,000.00</p>

<p>13th February</p>	<p>Investing in Green Bonds Training</p>	<ol style="list-style-type: none"> 1. General introduction to Bonds Market 2. Introduction to green bonds 3. The Global Green Bonds & Market Overview 4. Challenges & Benefits of Green Bonds 5. Standards & Certification 6. Kenya Green Bonds Rules & Guidelines 7. Green Bond Issuance Models 8. The Kenya Green Bond Programme 9. How to Invest in Green Bonds 10. Green Bond Case Study 	<ol style="list-style-type: none"> 1. Bond dealers 2. Treasury staff of banks and investment companies 3. Bond portfolio analysts 4. Regulators 5. Fund and asset managers 6. Individual graduates interested in pursuing a career in the capital markets 	<p>Ksh 21,000.00</p>
<p>14th February</p>	<p>Introduction to Derivatives Training</p>	<ol style="list-style-type: none"> 1. Introduction to Derivatives 2. Market Structure 3. NSE Derivatives Products 4. Players in the Derivatives Market 5. Clearing and Settlement & Reporting 6. Understanding future products 7. How to invest in derivatives and Key benefits of derivatives 8. Understanding the basic risk management and trading strategies using derivatives 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the Stock Market 2. Staff of trading participants who will interact with the derivatives market 3. Potential issuers 4. Investors with interest to invest in this market segment 5. Fund managers 6. Treasury staff of investment companies 7. IT and operation support teams of respective players 8. Customer service representatives of respective intermediaries 9. Members of investment groups(Chamas) keen to invest in the financial markets 10. Lecturers in schools of business, economics and Actuarial Science 11. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 12. Sales person and agents selling financial products 	<p>Ksh 12,000.00</p>

13th and 14th February	Securities Market Fundamentals- NSE Suppliers	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. All NSE Prequalified Suppliers. 	Ksh 40,000.00
14th February	Ibuka Training	<ol style="list-style-type: none"> 1. Risk Management Framework and Financial Projections 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00
12th and 13th March	Sacco Training	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. All saccos in Kenya 2. All Investment group 	Ksh 40,000.00
19th March	Ibuka Training	<ol style="list-style-type: none"> 1. Due Diligence 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00

<p>20th March</p>	<p>Understanding Fundamental and Technical Analysis of the Stock Market</p>	<ol style="list-style-type: none"> 1. Introduction to the stock market 2. Overview of different financial instruments traded at NSE:- Shares, Bonds, Derivatives, Real Estate Investment Trusts and Exchange Traded Funds 3. How to invest in the securities market 4. Stock market Information analysis and interpretation 5. Introduction to the Automated Trading System 6. Career opportunities in the capital market. 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the Stock Market 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in schools of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales persons and agents selling financial products 6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market 7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses 	<p>Ksh 14,925.00</p>
<p>26th and 27th March</p>	<p>Derivatives Risk Management Training</p>	<ol style="list-style-type: none"> 1. Justification and need of Derivatives market 2. Introduction to Derivatives- 3. Features of Derivatives - 4. Types of Derivatives & Benefits of Derivatives trading - 5. Proposed market structure and players & Market fees - 6. Players in Derivatives Market and Responsibility 7. Introduction to Derivatives Trading System 8. Demonstrations of how the market will work 9. Clearing and settlement flow in the derivatives market 	<ol style="list-style-type: none"> 1. Staff of trading participants who will interact with the derivatives market 2. Potential issuers 3. Investors with interest to invest in this market segment 4. Fund managers 5. Treasury staff of investment companies 6. IT and operation support teams of respective players 7. Customer service representatives of respective intermediaries 	<p>Ksh 40,000.00</p>

		<ul style="list-style-type: none"> 10. Derivatives market regulation and oversight 11. Regulatory frame work guiding Derivatives 12. Investing in derivatives 13. Structuring Derivatives portfolio 14. Managing portfolio and optimizing return 15. Risk management in the derivatives market 		
<p>16th and 17th April</p>	<p>Governance, Risk & Compliance Market Intermediaries</p>	<p>Governance</p> <ul style="list-style-type: none"> a) Introduction to Governance b) Aims and principles of Good Governance c) Value proposition of Governance d) Board structure, Role of the Board and Separation of the Roles of the Board and management e) Corporate Governance and Leadership f) Board Evaluation g) Governance Audit and reporting h) Trends and Future Developments in Corporate Governance <p>Risk</p> <ul style="list-style-type: none"> a) Concepts and definitions of risk and risk management b) Risk management standards c) Enterprise risk management d) Risk assessment 1: introduction and identification e) Risk assessment 2: risk analysis and evaluation f) Risk response and risk treatment g) The global business environment h) Risk strategy and framework i) Risk culture, appetite and Tolerance 	<ul style="list-style-type: none"> 1. Internal auditors 2. Compliance professionals 3. Governance professionals 4. Risk management professionals 5. Legal professionals 6. IT professionals dealing with GRC 7. Managers responsible for GRC activities 8. Executive management and board members 	<p>Ksh 40,000.00</p>

		<ul style="list-style-type: none"> j) Risk and organizations k) Risk assurance and reporting l) Case studies in organizational risk management <p>Compliance</p> <ul style="list-style-type: none"> a) Compliance with Continuing Listing Obligations b) Compliance Rules on Corporate Announcements c) Compliance with the CMA Code on Corporate Governance Practices for Listed Companies d) Compliance with Financial Reporting Standards e) Current Developments in Financial Reporting (Integrated and Sustainability Reporting) 		
17th April	Ibuka Training	<ul style="list-style-type: none"> 1. Prospectus & Offer Success Parameters 	<ul style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00
23rd and 24th April	Fundamentals of Portfolio Management	<ul style="list-style-type: none"> 1. General introduction to investments and portfolio Management 2. Traditional and Modern Portfolio management Theories 3. The Investment Decision Making Process 4. Portfolio management methods 5. Reporting and compliance 	<ul style="list-style-type: none"> 1. Fund Managers 2. Trustees 3. Commercial Banks 4. Insurance firms 5. Trading Participants 	Ksh 40,000.00

<p>8th May</p>	<p>A-Z of Securities Market and its Products</p>	<ol style="list-style-type: none"> 1. Introduction to the stock market 2. Overview of different financial instruments traded at NSE:- Shares, Bonds, Derivatives, Real Estate Investment Trusts and Exchange Traded Funds 3. How to invest in the securities market 4. Stock market Information analysis and interpretation 5. Introduction to the Automated Trading System 6. Career opportunities in the capital market. 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the Stock Market 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in schools of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales persons and agents selling financial products 6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market 7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses 	<p>Ksh.8,100.00</p>
<p>11thto 13th May</p>	<p>Automated Trading System Training</p>	<ol style="list-style-type: none"> 1) Introduction to the ATS. 2) The NSE Market Structure 3) The Trading Process 4) Organization of the ATS. 5) How to trade using the ATS. 6) Major Functions of the ATS 7) Overview of the Equity Trader Front End; Bond Trader: Derivative Trader: REIT Trader 8) Types of orders/Order entry/Matching /Time and Execution qualifiers. 9) Trading Rules and market manipulation. 10) Market Information Offline Trader, Market Viewer, Ticker 	<ol style="list-style-type: none"> 1) All traders in Equities and Bonds Markets 2) Graduates aspiring to be traders 3) Surveillance teams of different market players 4) IT support team of trading participants 5) Employees of trading participants within operation department 	<p>Ksh 40,000.00</p>

<p>21st and 22nd May</p>	<p>Securities Markets and Investment Training</p>	<ol style="list-style-type: none"> 1) General introduction to investments 2) The Investment Decision Making Process 3) Investing in Capital Markets in Kenya 4) Traditional Investments 5) Alternative investment opportunities 6) Stock market Information analysis and interpretation 7) Introduction to the Automated Trading System 8) Measuring Risk and Return 	<ol style="list-style-type: none"> 1) New Capital Markets entrants 2) Agents of market participant 3) Individuals with interest in investing in listed securities 4) Registrars of listed securities 5) Sales teams of market participants 6) New graduates interested in careers within the Capital Markets 	<p>Ksh 40,000.00</p>
<p>22nd May</p>	<p>Ibuka Training</p>	<ol style="list-style-type: none"> 1. Reporting Accountant Report & Legal Opinion 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	<p>Ksh 4,000.00</p>
<p>4th and 5th June</p>	<p>Bonds trading training</p>	<ol style="list-style-type: none"> 1. Introduction to fixed income instruments 2. Introduction and classification of bond instruments 3. An Overview of Bond Features and Bond Markets 4. Value proposition of Bond as an instrument of raising Capital 5. Structuring and Pricing of Bonds 6. Bonds valuation 7. Bond price Risk - Bond Theorems 8. Bond price Risk - Duration 9. Developing Bonds Calculator;- practical demonstration and practice 10. Creating and managing a bonds Portfolio; 11. Understanding Bonds trading ,Yield Curve, Yield curve analysis and portfolio application 12. Emerging and International Trends of Bonds market 13. Trading and settlement of bonds in Kenya 14. A critical look at opportunities in the bonds market 15. Understanding bonds market from a marketing perspective 16. Macroeconomic factors that affect bond markets 	<ol style="list-style-type: none"> 7. Bond dealers 8. Treasury staff of banks and investment companies 9. Bond portfolio analysts 10. Regulators 11. Fund and asset managers 12. Individual graduates interested in pursuing a career in the capital markets 	<p>Ksh 40,000.00</p>

<p>10th June</p>	<p>Master Class: Understanding Index Futures & Stock Futures</p>	<ol style="list-style-type: none"> 1. Introduction to Derivatives 2. Introduction to Index futures and stock futures 3. The Market for futures 4. Marking to Market and Margins 5. The futures pricing 	<ol style="list-style-type: none"> 1. Staff of trading participants who will interact with the derivatives market 2. Potential issuers 3. Investors with interest to invest in this market segment 4. Fund managers 5. Treasury staff of investment companies 6. IT and operation support teams of respective players 7. Customer service reps of respective intermediaries 8. Graduates with interest in furthering their careers in derivatives 	<p>Ksh 26,845.00</p>
<p>12th June</p>	<p>Fundamentals of Anti-Money Laundering (AML) and Combating Financing of Terrorism (CFT)</p>	<ol style="list-style-type: none"> 1. Fundamentals of Money Laundering 2. Money Laundering Risks 3. Compliance Standards for Anti-Money Laundering and Combating the Financing of Terrorism 4. Anti-Money Laundering Compliance Program 5. Compliance Culture and Senior Management Role 6. Roundtable Discussion – Identifying Suspicious Activities. 	<ol style="list-style-type: none"> 1. Internal auditors 2. Compliance professionals 3. Governance professionals 4. Risk management professionals 5. Legal professionals 6. IT professionals dealing with GRC 7. Managers responsible for GRC activities 8. Executive management and board members 	<p>Ksh 26,845.00</p>

19th June	Ibuka Training	<ol style="list-style-type: none"> 1. CMA, NSE & CDSC Compliance Matrix and Methodology 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00
25th and 26th June	Fundamentals of Derivatives Risk Management	<ol style="list-style-type: none"> 1. Justification and need of Derivatives market 2. Introduction to Derivatives- 3. Features of Derivatives - 4. Types of Derivatives & Benefits of Derivatives trading - 5. Proposed market structure and players & Market fees - 6. Players in Derivatives Market and Responsibility 7. Introduction to Derivatives Trading System 8. Demonstrations of how the market will work 9. Clearing and settlement flow in the derivatives market 10. Derivatives market regulation and oversight 11. Regulatory frame work guiding Derivatives 12. Investing in derivatives 13. Structuring Derivatives portfolio 14. Managing portfolio and optimizing return 15. Risk management in the derivatives market 	<ol style="list-style-type: none"> 1. Staff of trading participants who will interact with the derivatives market 2. Potential issuers 3. Investors with interest to invest in this market segment 4. Fund managers 5. Treasury staff of investment companies 6. IT and operation support teams of respective players 7. Customer service reps of respective intermediaries 	Ksh 40,000.00
2nd and 3rd July	Structuring and Listing of Different Financial instruments' training	<ol style="list-style-type: none"> 1. Lead transaction advisor Pitch (Equity, Fixed income, Private Equity) 2. Pre-listing activities 3. Post-Closing Activities 	<ol style="list-style-type: none"> 1. Listed Companies 2. Law firms 3. Trading Participants 4. Private Equity Firms 5. Financial Advisors 	Ksh 40,000.00

<p>9th and 10th July</p>	<p>Derivatives Training</p>	<ol style="list-style-type: none"> 1. Justification and need of Derivatives market 2. Introduction to Derivatives- 3. Features of Derivatives - 4. Types of Derivatives & Benefits of Derivatives trading - 5. Proposed market structure and players & Market fees - 6. Players in Derivatives Market and Responsibility 7. Introduction to Derivatives Trading System 8. Demonstrations of how the market will work 9. Clearing and settlement flow in the derivatives market 10. Derivatives market regulation and oversight 11. Regulatory frame work guiding Derivatives 12. Investing in derivatives 13. Structuring Derivatives portfolio 14. Managing portfolio and optimizing return 15. Risk management in the derivatives market 	<ol style="list-style-type: none"> 1. Staff of trading participants who will interact with the derivatives market 2. Potential issuers 3. Investors with interest to invest in this market segment 4. Fund managers 5. Treasury staff of investment companies 6. IT and operation support teams of respective players 7. Customer service reps of respective intermediaries 8. Graduates with interest in furthering career in derivative field. 	<p>Ksh 40,000.00</p>
<p>16th and 17th July</p>	<p>Advanced Portfolio Management</p>	<ol style="list-style-type: none"> 1. Equity portfolio management 2. From Stock Picking to Portfolio Management 3. Fixed Income PM <ol style="list-style-type: none"> a. Review of Fixed Income Concepts 4. Measuring Risk and Return 5. Analyzing Portfolio Performance 6. Reporting and compliance 	<ol style="list-style-type: none"> 1. Internal auditors 2. Compliance professionals 3. Governance professionals 4. Risk management professionals 5. Legal professionals 6. IT professionals dealing with GRC 7. Managers responsible for GRC activities 8. Executive management and board members 	<p>Ksh 40,000.00</p>
<p>17th July</p>	<p>Ibuka Training</p>	<ol style="list-style-type: none"> 1. Public Relations, Advertising & Corporate Relations 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	<p>Ksh 4,000.00</p>

<p>7th August</p>	<p>A-Z of Securities Market and its Products</p>	<ol style="list-style-type: none"> 1. Introduction to the stock market 2. Overview of different financial instruments traded at NSE:- Shares Bonds, Derivatives, Real Estate Investment Trusts and Exchange Traded Funds 3. How to invest in the securities market 4. Stock market Information analysis and interpretation 5. Introduction to the Automated Trading System 6. Career opportunities in the capital market. 7. Stock market Information analysis and interpretation 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the Stock Market 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in schools of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales persons and agents selling financial products 6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market 7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses 	<p>Kshs.8,100.00</p>
<p>6th and 7th August</p>	<p>Sacco Training</p>	<ol style="list-style-type: none"> 1. General introduction to investment^S 2. The Investment Decision Making Process 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. All saccos in Kenya 2. All Investment group 	<p>Ksh 40,000.00</p>
<p>14th August</p>	<p>Ibuka Training</p>	<ol style="list-style-type: none"> 1. Listed Companies Registrar; Responsibilities 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	<p>Ksh 4,000.00</p>

<p>20th and 21st August</p>	<p>Introduction to Investments and the Securities Markets</p>	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process- 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 9. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. New Capital Markets entrants 2. Agents of market participants 3. Individuals with interest in investing in listed securities 4. Registrars of listed securities 5. Sales teams of market participants 6. New graduates interested in careers within the Capital Markets 	<p>Ksh 40,000.00</p>
<p>27th and 28th August</p>	<p>Understanding Fundamental and Technical Analysis of the Stock Market</p>	<ol style="list-style-type: none"> 1. General introduction to investments 2. The Investment Decision Making Process- 3. Investing in Capital Markets in Kenya 4. Traditional Investments 5. Alternative investment opportunities 6. Stock market Information analysis and interpretation 7. Introduction to the Automated Trading System 8. Measuring Risk and Return 	<ol style="list-style-type: none"> 1. New Capital Markets entrants 2. Agents of market participants 3. Individuals with interest in investing in listed securities 4. Registrars of listed securities 5. Sales teams of market participants 6. New graduates interested in careers within the Capital Markets 	<p>Ksh 40,000.00</p>
<p>3^d and 4th September</p>	<p>Governance, Risk & Compliance Market Intermediaries</p>	<p>Governance</p> <ol style="list-style-type: none"> a) Introduction to Governance b) Aims and principles of Good Governance c) Value proposition of Governance d) Board structure, Role of the Board and Separation of the Roles of the Board and management e) Corporate Governance and Leadership f) Board Evaluation g) Governance Audit and reporting h) Trends and Future Developments in Corporate Governance <p>Risk</p> <ol style="list-style-type: none"> i) Concepts and definitions of risk and risk management j) Risk management standards 	<ol style="list-style-type: none"> 1. Internal auditors 2. Compliance professionals 3. Governance professionals 4. Risk management professionals 5. Legal professionals 6. IT professionals dealing with GRC 7. Managers responsible for GRC activities 8. Executive management and board members 	<p>Ksh 40,000.00</p>

		<ul style="list-style-type: none"> k) Enterprise risk management l) Risk assessment 1: introduction and identification m) Risk assessment 2: risk analysis and evaluation n) Risk response and risk treatment o) The global business environment p) Risk strategy and framework q) Risk culture, appetite and Tolerance r) Risk and organizations s) Risk assurance and reporting t) Case studies in organizational risk management <p>Compliance</p> <ul style="list-style-type: none"> u) Compliance with Continuing Listing Obligations v) Compliance Rules on Corporate Announcements w) Compliance with the CMA Code on Corporate Governance Practices for Listed Companies x) Compliance with Financial Reporting Standards y) Current Developments in Financial Reporting (Integrated and Sustainability Reporting) 		
10th and 11th September	Comprehensive Introduction to ETFs	<ul style="list-style-type: none"> 1. Introduction to ETFs, How ETFs work and uses and users of ETFs 2. Evaluating ETFs:- Efficiency, expense Ratio, patterns and trends, Understanding ETFs Ratio 3. ETF Strategies in Portfolio Management 4. ETF Asset Classes, Categories and structure 5. Global and African trends/investment themes 6. Regulatory Structure in Kenya Market 	<ul style="list-style-type: none"> 1. Policy and decision makers 2. Investment advisors 3. Pension funds administrators 4. Fund managers 5. Scheme trustees 	Ksh 40,000.00

18th September	Ibuka Training	<ol style="list-style-type: none"> 1. Shareholder Association & Minority Shareholder Rights 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00
24th and 25th September	Financial Modelling	<ol style="list-style-type: none"> 1. Learning how to use a structured approach to modeling 2. Understanding best practices, 3. Learning how to plan and prepare before building a model, 4. Forecasting operating revenues, 5. Expenses, and operating profit, 6. Forecasting property, 7. Plant and equipment as well as other non-current assets, 8. Forecasting working capital including accounts receivable, inventory, and accounts payable, 9. Learning to model debt and interest expense 10. Modeling equity and dividends 11. Handling circular references 	<ol style="list-style-type: none"> 1. Policy and decision makers 2. Chief Finance Officers 3. Investment advisors 4. Pension funds administrators 5. Fund managers 6. Scheme trustees 	Ksh 40,000.00
8th and 9th October	Bonds trading training	<ol style="list-style-type: none"> 1. Introduction to fixed income instruments 2. Introduction and classification of bond instruments 3. An Overview of Bond Features and Bond Markets 4. Value proposition of Bond as an instrument of raising Capital 5. Structuring and Pricing of Bonds 6. Bonds valuation 7. Bond price Risk - Bond Theorems 8. Bond price Risk - Duration 9. Developing Bond Calculator;- practical demonstration and practice 10. Creating and managing a bond Portfolio; 11. Understanding Bond trading ,Yield Curve, Yield curve analysis and portfolio application 12. Emerging and International Trends of Bonds market 	<ol style="list-style-type: none"> 1. Bond dealers 2. Treasury staff of banks and investment companies 3. Bond portfolio analysts 4. Regulators 5. Fund and asset managers 6. Individual graduates interested in pursuing a career in the capital markets 	Ksh 40,000.00

		<ol style="list-style-type: none"> 13. Trading and settlement of bonds in Kenya 14. A critical look at opportunities in the bond market 15. Understanding bond market from a marketing perspective 16. Macroeconomic factors that affect bond markets 		
15th and 16th October	Fundamentals of Portfolio Management	<ol style="list-style-type: none"> 1. General introduction to investment and portfolio Management; 2. Traditional and Modern Portfolio management Theories 3. The Investment Decision Making Process 4. Portfolio management methods: 5. Reporting and compliance 	<ol style="list-style-type: none"> 1. Internal auditors 2. Compliance professionals 3. Governance professionals 4. Risk management professionals 5. Legal professionals 6. IT professionals dealing with GRC 7. Managers responsible for GRC activities 8. Executive management and board members 	Ksh 40,000.00
23rd October	Ibuka Training	<ol style="list-style-type: none"> 1. Different Roles and Responsibilities in a Debt Capital Markets Offer 	<ol style="list-style-type: none"> 1. Ibuka Hostees 2. Listed Companies 	Ksh 4,000.00
13th November	Fundamentals of Investor Relations	<ol style="list-style-type: none"> 1. Understand the capital markets, the context for your financial communications 2. See how investors and analysts evaluate investment opportunities 3. Learn how to tell your company's investment story convincingly 4. Appreciate the role of Investor Relations, Analyst Communications and Media Relations 5. Be in a position to implement best practice financial communications 	<ol style="list-style-type: none"> 1) Investor relations professionals 	Ksh 14,925.00

20th November	Ibuka Training	<ol style="list-style-type: none"> Results Briefings & Secondary Trading 	<ol style="list-style-type: none"> Ibuka Hostees Listed Companies 	Ksh 4,000.00
26th and 27th November	Corporate Governance	<ol style="list-style-type: none"> Capital markets in East Africa: The current state and immediate future Deepening the region's capital markets: New instruments and innovations - attracting listings and investments Banking supervision, and Basel II implementation - preparing for Basel III and coming to terms with regional SIFs Securities: New rules, regulations, and supervisory initiatives – an examination of current initiatives and future steps Regional regulatory integration: What are achievable goals over the next five years? The global regulatory environment and how it impacts East Africa, including extraterritorial legislation Corporate governance in East Africa <ul style="list-style-type: none"> ● What is the current status of corporate governance in East Africa? ● How to make compliance an integrated function at the heart of business that helps improve business ● How to create an appropriate risk culture and “tone from the top” ● The roles of enterprise risk management, compliance and internal audit 	<ol style="list-style-type: none"> Internal auditors Compliance professionals Governance professionals Risk management professionals Legal professionals IT professionals dealing with GRC Managers responsible for GRC activities Executive management and board members 	Ksh 40,000.00
17th December	Ibuka Training	<ol style="list-style-type: none"> Continuing Listing Obligations Succession Planning 	<ol style="list-style-type: none"> Ibuka Hostees Listed Companies 	Ksh 4,000.00

<p>18th December</p>	<p>Introduction to Derivatives Training</p>	<ol style="list-style-type: none"> 1. Introduction to Derivatives 2. Market Structure 3. NSE Derivatives Products 4. Players in the Derivatives Market 5. Clearing and Settlement & Reporting 6. Understanding future products 7. How to invest in derivatives and Key benefits of derivatives 8. Understanding the basic risk management and trading strategies using derivatives 	<ol style="list-style-type: none"> 1. Individuals keen to Invest in the stock market 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in schools of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales persons and agents selling financial products 	<p>Ksh 12,000.00</p>
	<p>2019 NSE Investment Challenge</p>	<p>The Investment Challenge is a Financial Education tool kit which simulates the trading activities in securities listed on the Nairobi Securities Exchange (NSE).</p>	<p>The target group is:-</p> <p>We have two categories:-</p> <p>Category 1. Target participants are university, college and polytechnic students in Kenya.</p> <p>Category 2.</p> <p>General public – Individuals interested in honing or testing their investment skill.</p>	<p>Ksh 200 Per participant</p>
	<p>NSE short course</p>		<ol style="list-style-type: none"> 1. Individuals keen to Investments in Stock Markets 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in school of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing 	

			<ul style="list-style-type: none"> careers as analysts and Financial advisors 5. Sales person and agents selling financial products 6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market 7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses 	
	County Government Training	<ul style="list-style-type: none"> 1. Introduction to Stock Market 2. Over view of different financial instruments traded at NSE:- Share, Bond Derivatives, Real Estate Investment Trusts and Exchange Traded Funds, 3. The transformation agenda in Financial Markets:-Optimization of technology in the 21st Century - Online trading, direct market access.. 4. How Investing in the securities markets 5. Stock market Information analysis and interpretation 	County Officials	Ksh 40,000.00
	CISI program	<ul style="list-style-type: none"> 1. Module 1: International Introduction to Securities & Investments 2. Module 2: Regulations and Market Practice 3. Module 3: Derivatives 	<ul style="list-style-type: none"> 1. Individuals keen to Investments in Stock Markets 2. Members of investment groups(Chamas) keen to invest in the financial markets 3. Lecturers in school of business, economics and Actuarial Science 4. Individuals, University and College Students graduates keen in pursuing careers as analysts and Financial advisors 5. Sales person and agents selling 	<p>Module 1: Ksh 38,000.00</p> <p>Module 2: Ksh 38,000.00</p> <p>Module 3 Ksh 69,000.00</p>

			<p>financial products</p> <p>6. Student pursuing PR and Communication courses and keen in pursuing careers as reporters and communication experts in Financial Market</p> <p>7. Students pursuing professional courses in Accounting, Actuarial Science and any other business related professional courses</p>	
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A decorative graphic consisting of a large green rectangle on the left and a blue triangle on the right, pointing towards the center. The text is positioned to the right of the blue triangle.

TRAINING CALENDAR 2020